

Start hiring AI workers.

describe any task. they run it on schedule. you approve when it matters.

RUNS IN  Slack ·  WhatsApp ·  MCP

 Floom

+ New worker

Search...

Overview

Workers

Brain

Runs

Approvals2

Connections

Work done

128 runs completed in the last 7 days.

25

Runs completed last 7 days



36

Runs today 18 ok / 4 failed



67

Workers active 14 paused



7

Coming up today Next at 21:00



Worker activity

GitHub Digest Sender1m 2s · 17h ago

ok

Gmail Intake Brief16.6s · 19h ago

ok

Weekly Update6.2s · 20h ago

ok

OpenDraft Research

failed

Coming up today

Weekly ReportTomorrow 08:00

GitHub Digest SenderDaily 09:00

Emily



I am Emily, your Chief of Staff

Ask me to create workers, check runs, or manage connections.

What workers do I have?

Create a Stripe alert worker

Pre-seed · 2026

PROOF

We cut SCAILE from 10 people to 2.5. Revenue 6x'd.

A year ago I found Claude Code. I stopped hiring people for repetitive work, I hired agents.

 the AI search-visibility company I co-founded · [scaile.tech](#)

SAME COMPANY, ONE YEAR APART

2025



ten hires, all-human team

2026



two people, eight agents

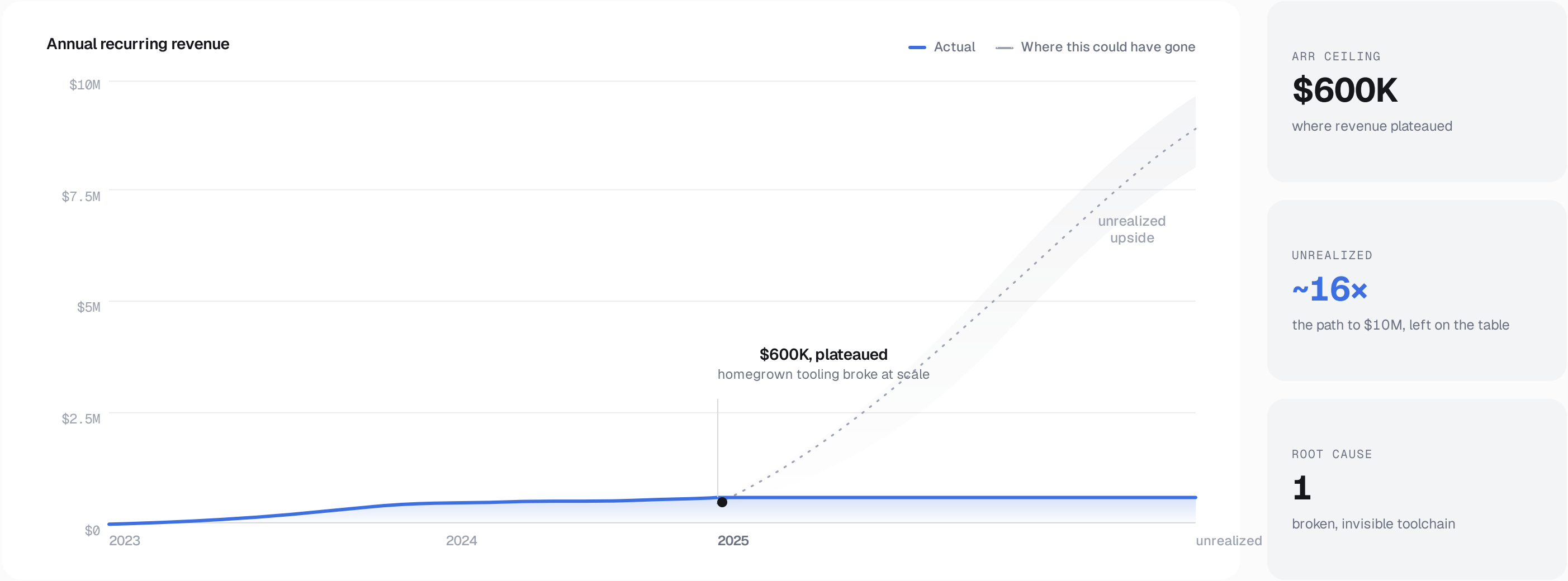
Same revenue engine, **a quarter of the headcount**. The eight agents do the repetitive work.



THE PROBLEM

We could've been at **\$10M.** We hacked our own tooling, and it broke at scale.

Every workflow was a side project: scripts, prompts, glue code. **Nothing you could see, undo, or trust overnight.**



The ceiling was never the market. It was tooling we couldn't **see, undo, or trust.**

THE GAP

You can't hand off work you can't see, undo, or control.

Nobody built that.

Agents can do the work now. What's missing is everything that makes work safe to hand off.

01



SEE

An agent emailed a client at 2am. You found out the next morning.

 Gmail

no live activity feed

02



UNDO

It updated 400 CRM records wrong. No way to roll it back.

 HubSpot

 Salesforce

no rollback, no checkpoint

03



CONTROL

A contractor could run the billing agent. No approval needed.

 Stripe

no roles, no approvals

so | The missing layer is trust.

THE PRODUCT

Meet **Floom**. Work you can actually hand off.

Describe the job. It runs on a schedule, asks before anything risky, and keeps every run on the record.



Describe any task

In plain language, like briefing a new hire. No code.



Runs on a schedule or trigger

Every morning, on a webhook, or whenever you ask.



Asks before anything risky

Approvals in Slack or WhatsApp before it sends or changes data.



Every run on the record

Full audit trail: inputs, steps, tool calls, output, cost.

Inbox triage worker

Every morning, 08:00

RUN #1847

TODAY, 08:01

done



Read 14 new emails

Gmail · 0.3s

3 need a reply, 11 archived



Logged 3 contacts in CRM

HubSpot · 1.1s

2 new, 1 updated from the morning thread



Reply to Lucas re: contract?

waiting for approval

Approve

Skip

Sends email to lucas@client.com



Summary written to Notion

Notion · 0.8s

Daily digest posted to the Inbox board

4 steps · 1 approval · 2.6s total · 0 errors

COST THIS RUN \$0.04

\$1.12 this month

04 / 10

Pre-seed · 2026

TRACTION

With Floom, NovaSearch gets **10–15 hours** back every week.
Times 7 people.

FIRST PAYING CUSTOMER: NOVASEARCH

01 / THE UNIT

€500

PER SEAT / MONTH

One seat = one AI worker running for one recruiter.

× 7 SEATS

02 / TODAY

€3,500

MRR, PAYING NOW

Seven seats active. Seven recruiters using it daily.



7 SEATS FILLED

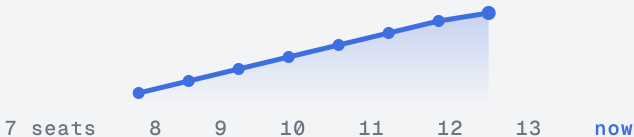
+1 PER HIRE

03 / EXPANSION

+€500

PER NEW HIRE

Every recruiter they add needs a seat. Revenue scales with their headcount automatically.



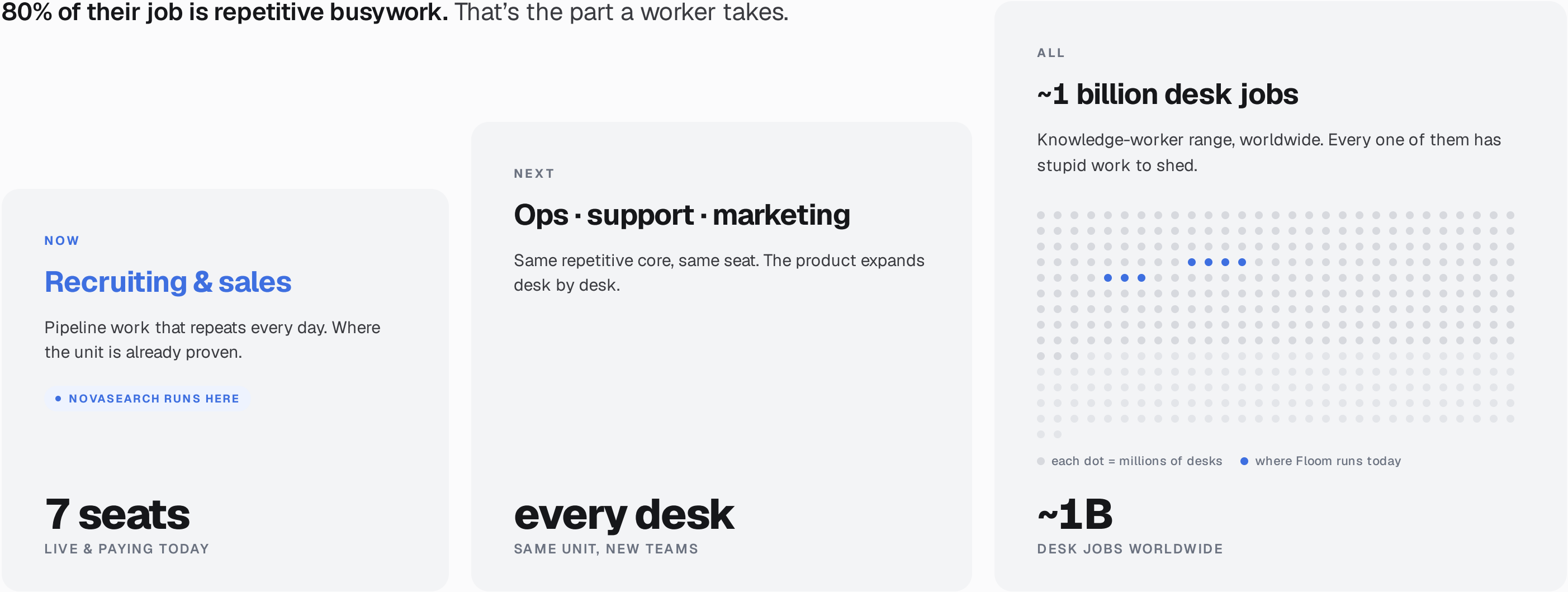
70–105 recruiter-hours saved / week

Our workers source candidates. The recruiters they work with place them.

THE MARKET

Every company will have **more AI workers than employees.**

80% of their job is repetitive busywork. That’s the part a worker takes.



Every repetitive task becomes a worker. **Soon that’s more workers than people.**

WHY NOW

A year ago you couldn't leave an agent alone with real work.

Now you can.

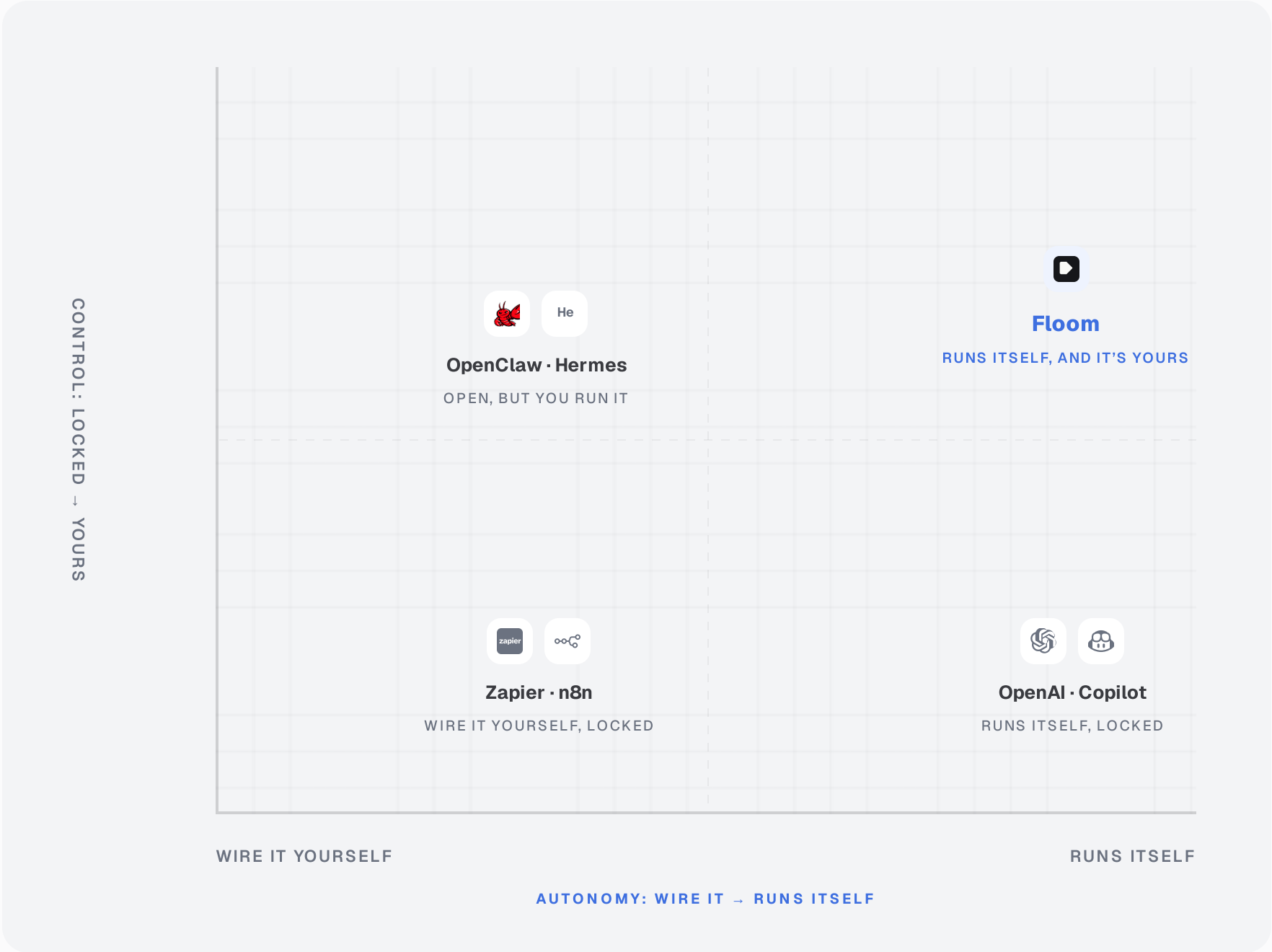
Four technical shifts landed in the last year. **Together they make a worker possible.**

	A YEAR AGO	NOW
01	Models finish real work They complete the job now, not just chat about it.	drafts a reply → ships the whole task
02	A worker runs all day for cents Compute collapsed. Running one is near-free.	a salary → cents per day
03	They run themselves On a schedule or trigger, no one babysitting.	you prompt it → it runs on its own
04	They use your real tools They act in Slack, email, your CRM and the browser over MCP. Not just text.	answers questions → acts in your tools

that's the window. **and nobody owns it yet.**

WHY US

The labs sell intelligence. We sell **trust you own**, the one thing they won't build.



THE WHITE SPACE

runs itself **and** stays yours.
the labs keep their stack
locked; open tools make
you run the infra. **Floom**
holds both corners.

1

PLAYER IN THE RUNS-ITSELF, YOURS QUADRANT

WHY ME

I dogfood this and ship like ten people.



FEDERICO DE PONTE · FOUNDER · FLOOM

I run my own company on agents. Here is what they actually did.

GOT INTO F.INC

Claude researched every SF founder program, applied, and got me in.

3,000 INVOICES

One command: it crawled Gmail and matched 3,000 in an afternoon.

SHIPPED A FIX

It messaged a freelancer, ran the test, caught the bug, fixed it.

BUILT

SCAILE · \$600K ARR, exited

ex-BCG

Cursor · top 0.8%

GitHub · top 2%

OpenDraft · 20K downloads

COMMUNITY

AI BEAVERS AI Beavers · SF Chapter Lead

START Lisbon · MD

I don't pitch this. I run on it.

THE WINDOW

AI workers are here. Trust is the bottleneck.

■ EARLY SIGNAL

We run our own company on it.
So will everyone else.

One company already runs 7 seats on this. Whoever they trust first wins, and it is wide open right now.

— The trust layer for AI workers

SEATS LIVE

7

paying, at NovaSearch



REVENUE

6x

in one year, at SCAILE



launching this month, talking to a few investors who get it.